COME TOGETHER

Working with Community Partners







Types of Partnerships

Finding & Evaluating Partners

Partnerships in Action

Hyde Park Christmas Market

Q&A

HPBIA



AGENDA

OUR



PARTNERS





























Shop Eat Work & Play In Uptown London

HydeParkBIA.ca

WHY WORK WITH COMMUNITY PARTNERS?



Access to Knowledge

Leverage Resources

Build Trust

Increase Visibility & Engagement

Long Term Stability

ACCESS TO KNOWLEDGE



Gives you the opportunity to grow and learn from another's perspective





Partnerships increase your knowledge, expertise, and resources available to create better programming and reach a wider audience.



BUILD TRUST

Collaborating with community partners can help nonprofits build trust and establish relationships within the community.

INCREASE VISIBILITY & ENGAGEMENT



Tap into existing networks and promote your events and programs to a wider audience.

LONG TERM STABILITY



Ensure that programs and events are sustainable in the long run, by involving local organizations and individuals who are invested in the community's well-being.





Community Engagement is a blend of science and art.

TYPES OF PARTNERSHIPS

HPBIA

In-Kind Support

Financial Support

TYPES OF PARTNERSHIPS



In-Kind
Support
Services
People

Financial Support

Raw Materials

Goods

- Event catering
- Items for beautification projects
- Graphic design services
- Printing services
- Transportation

- · Day of labour
- Planning support
- Marketing, admin, project management

FINDING POTENTIAL PARNTNERS



What type of partnership are you looking for?

Which organizations have the capacity to partner?

How long of a commitment are you looking for?

Which businesses have given to similar causes in the past?





Make sure you're clear about the value that you offer.

This is a mutually beneficial partnership.

The value you identify and choose to communicate should be informed by the pain points of the business you're approaching.

DEFINING ROLES & MEASURING RESULTS



ABOUT THE PARTNERSHIP

What is each partner's role?

Does each party feel as though they have a voice in the process?

Are partners fulfilling their intended purpose?

Have we surveyed partners about their experience?

ABOUT THE STRATEGY

Are we providing the service and/or solution we intended?

What is the impact to-date?

What areas can we improve in?

Are we collecting data efficiently?

What are we excelling at?

What is the response from our clients/those impacted by our work?

Have there been any changes to the way other communities are handling the problem? If so, can/should we evaluate our processes and implement any of these changes?

"In your opinion, which ingredients lead to a successful partnership with private sector business?"

Clearly defined goals and objectives by each partner

Roles and responsibilities well defined

Open communication

Mutual respect and willingness to learn

Flexibility to adapt to changing circumstances

Clarity around financial, human and/or other resources each side brings to the table



PARTNERSHIPS IN ACTION









Hyde Park Lions

Northwest London Resource Centre

Oxford Dodge

Hyde Park Santa Parade











Breakfast with Santa















HydeParkBIA.ca

Northwest London Resource Centre

Support Received

- Planning Committee Support
- Volunteers at events
- Kidz Corner programming
- Arms reach into extended Uptown London Area

Support Given

- Food drives
- Monetary donations from event beer sale profits
- Toy drives at Christmas



Oxford Dodge





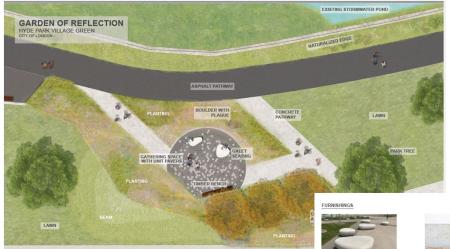








Oxford Dodge









BOULDER WITH PLAQUE PRECEDENT + PLAQUE DESIGN



























JUNE 2022 🕥

BIA Event Support

Kidz Corner











Planning Committee

















BIA Event Support

Grounds Crew



Volunteers















All Comes Together The Hyde Park Christmas Market ft. The Grinch







In Uptown London

All Comes Together The Hyde Park Christmas Market ft. The Grinch







All Comes Together The Hyde Park Christmas Market ft. The Grinch









1 Establish a strong relationship with the partner

3 Maintain ongoing and clear communication

2 Use formal mechanisms within the partnership.

Leverage success both within the partnership & more broadly

FIRESIDE DISCUSSION



